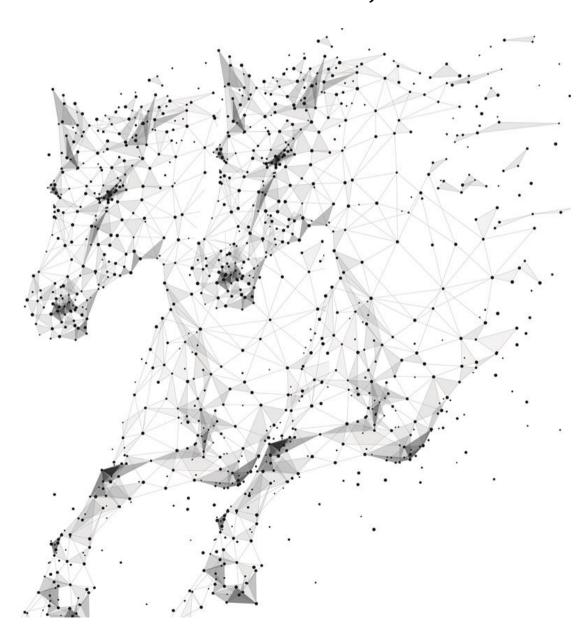


# **CHARTING NEW COURSES**

# THE CFO STRATEGY ROUNDTABLE 5-7<sup>TH</sup> OCTOBER 2018, GOA





IMA India is an Asia-focused economic research think tank that provides enterprise with strategic research, business intelligence and market insights together with independent advice on various aspects of the operating environment. The firm offers four broad service lines built around the objective of delivering authentic, analytical and practical insights to industry leadership – Peer Group Forums, Research and Advisory, Business Meetings and Conferences, and Publications.

#### **Peer Group Forums**

Through two membership-based executive briefing services, *The India CEO Forum* and *The India CFO Forum*, IMA India provides incisive country intelligence and pragmatic business solutions to over 1,800 discrete member companies, and over 2,500 top executives. **The India CEO Forum**, with over 900 member corporations, is designed specifically for chief executives of large Indian and multinational corporations in India. A top-level business information service, the Forum assists industry leadership in crafting strategy through informed peer debate and access to independent and research based insight on the wider operating environment. With similar aims, **The India CFO Forum** has over 850 member companies. The programme is intended to provide a platform for senior finance professionals in India, which can offer an opportunity to share experiences and evolve the optimal way forward to cope in a rapidly transforming business environment.

The Forums are designed to address the need for an ongoing evaluation of India within a global and an Asian context; the need for off-the-record discussions between industry and senior policy and decision makers in India; the need to identify, understand and manage current and potential issues, both at a government and business operating level; the need to exchange information and opinions with peers on the business operating climate and to hear how other companies are managing critical issues.

Key features of the programmes include briefing sessions with policy makers or industry leaders in an interactive, closed-door environment; ongoing updates on developments in the economy and politics interpreted for their impact on businesses; the provision of unbiased and research-based opinion on subjects of relevance to the nation at large, and industry in specific; customised executive briefings and access to IMA data archives for quick answers to specific queries.

Furthering its mandate as the premier provider of business information and peer platforms for top management, IMA India also hosts three other key function specific services - **The Chief Human Resource Officers' Forum** in 2009 and **The India CMO Forum** in 2011. The programmes are meant for each respective function head within corporations in recognition of the key roles being played by them individually and as a collective, in the area of business performance and strategy on the one hand and functional excellence on the other. Through the medium of closed-door briefings on strategic issues, IMA's HR Forum brings together over 300 member corporations and the CMO Forum over 150 member companies.

#### Research and Advisory Services

In an environment characterised by fragmented and unreliable data, infinite renderings of 'popular research' and conventional analytical frameworks, IMA India's research practice cuts through the bewildering maze to deliver honest, incisive and practically oriented research for its clients. Our strength lies not in reinventing the wheel of data generation or market research, but in adding value from a strategy standpoint. While our in-house research and knowledge archives can bring us to 'par' in any area of research, our unique authentication and data qualification methodology gives us an immediate edge vis-à-vis conventional research. Our 'expert pool' — which comprises of several



hundred practising managers, analysts, commentators and decision makers – far exceeds the in-house sectoral expertise that any single firm can cultivate. This enables us to offer a unique value proposition – a blend of intelligent desk research and methodical insight-gathering from domain specialists – to serve the strategic needs of each client.

We believe that good strategy demands good research – and that's what we strive for. We call it 'research for strategy'.

#### **Business Meetings and Conferences**

Conferences and Roundtables are a natural extension in an overall effort aimed at discovering new business insight and ideas. IMA India regularly hosts business meetings on a fully stand-alone, independent basis for senior business executives. Our conference initiatives are driven by intensely researched agendas, a carefully selected audience and authoritative speakers and panellists. Each year, IMA hosts 6-8 Annual Roundtables – dedicated to CEOs, functional heads (CFOs, HR Directors), or bring to the centre-stage critical factors impacting business.

Delegates say that our meetings provide an opportunity to network and exchange information with a senior and informed peer group; authoritative presentations, constructive debate, diverse opinions and in-depth discussions make these meetings a 'high-learning and valuable experience'.

#### **Publications**

In its ongoing endeavour to provide thought leadership to top management, IMA India launched CFO Connect – a first of its kind journal focusing on corporate strategy and finance meant for CFOs and other top managers in 2006. CFO Connect addresses CFOs in their capacity as integral members of top management with focussed responsibilities for the finance function. It offers concise and informed analysis on the operating environment, together with well-researched, thought-provoking and incisive writing on matters of finance, corporate strategy and leadership.

CFO Connect leverages IMA India's extensive experience in servicing the information and management needs of CFOs operating in India. This experience is reflected in the articles, analysis and content selection of CFO Connect.

#### The India CFO Awards<sup>TM</sup>

Eleven years ago, IMA India instituted The India CFO Awards<sup>TM</sup> to complete its suite of offerings for the Finance community. Adjudged by a completely independent and authoritative jury, The India CFO Awards<sup>TM</sup> are an annual initiative to recognise and reward financial excellence. They are considered the country's pre-eminent awards for CFOs by the finance community.



### **IMA's Roundtable Partners**

#### Our associate partner

ramco

#### Ramco Systems

Ramco Systems is part of the USD 1 Billion diversified conglomerate, the Ramco Group of companies. Started as an R&D division of Ramco Industries Limited in 1992, Ramco Systems was later established as an independent company in 1997. Headquartered in Chennai, the company has 24 offices spread across India, USA, Canada, Europe, Australia, Middle East, South Africa and APAC. The company is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation.

Our dinner host C2FO

#### C2FO

Improve your bottom line and strengthen your supply chain with C2FO. As the world's only true dynamic discounting solution, C2FO enables early invoice payment for a discount to your suppliers to create additional, risk-free income for your company. Learn why India corporates and other Global Fortune 500 companies choose C2FO as their preferred partner at <a href="https://www.c2fo.in">www.c2fo.in</a>.



# Agenda

#### Friday, October 5th, 2018

#### Registration

3:30 pm

At the main hall, Alila Diwa

Raise a toast to the weekend in the company of friends and peers from across the country. Situated amidst lush paddy plantations, Alila Diwa is located in South Goa along Gonsua Beach.

#### The Global Economy and Trade Wars

4:00 pm - 5:30 pm

Adit Jain, Editorial Director, IMA India

Global growth is today strong and well-balanced. In 2017, the world economy grew by 3.8%, its fastest since 2011. The IMF forecasts similar growth this year and 3.9% in 2019. Barring Japan, all major advanced economies are growing at over 2% with the US at 2.3% in 2017 and the Eurozone at 2.4%. Emerging markets are also rebounding and EM Asia is currently at over 6.5%, led by India and China. However, economies move in cycles and the current upswing has already lasted a long time. It will take just a trigger or two for the cycle to turn again and currently, there are several such triggers. These include rising nationalism, geopolitical tensions and a reversing dollar carry-trade led by US monetary tightening. However, there are a few threats more worrying than the prospect of a breakdown in the global trade architecture. The rules-based order established over many decades is at the risk of being undermined by the actions of a few nations. How are these trade wars likely to evolve and what impact could they have on the global and Indian economy?

The CFO Strategy Roundtable will open with **Adit Jain**, IMA India's Editorial Director, providing an over-arching outlook for the global economy in the context of trade and security tensions. Adit has authored over a thousand articles over the years on issues relating to the global and Indian economy, politics and business best practices. In the past, he has been called upon to depose at Parliamentary Committee deliberations to provide inputs towards policy formulation. In addition to his editorial responsibilities, Adit speaks at a number of business forums across India and Asia as well as Board meetings and strategy offsite discussions.

Discussion Break 5:30 pm – 6:00 pm

#### Elections: Devising a Winning Strategy

6:00 pm – 7:30 pm

Rajat Sethi, Political Strategist, Bharatiya Janata Party

The BJP's electoral successes of Lok Sabha 2014 and several state assemblies thereafter have put the spotlight on the role of data and analytics combined with marketing and communication capabilities. The victory in Assam in 2016 was particularly important as the state had been dominated by the Congress for decades and the BJP barely had a presence. But thanks to its superior data analysis and electoral capabilities, the party swept to power with an overwhelming majority – 86 of the 126 seats – eventually paying the way for larger inroads in the North East.



Rajat Sethi, a public policy graduate from Harvard and an engineer from IIT, was instrumental in this process. Rajat and his team, through innovative approaches and the use of new-age analytical tools, took the election management game to the next level. The idea of establishing a unique citizen engagement series to initiate a dialogue with people and reflect on their aspirations became the basis of a 'vision document' for the BJP instead of a conventional manifesto. Intensive mining of data, for each constituency, on socio-economic indicators such as health and education lent valuable insights. Engage with Rajat as he shares an insider's perspective on the mechanics of modern-day electoral battles with a specific reference to some of the recent encounters he has been involved in.

Cocktails and Dinner 7.30 pm

#### Saturday, October 6th, 2018

#### The Role of Finance in a Turnaround

9:00 am - 10:30 am

Gopal Mahadevan, President Finance and Chief Financial Officer, Ashok Leyland

When Gopal joined Ashok Leyland (AL), one of India's largest commercial vehicle manufacturers, in 2013, the company faced an existential challenge – debt-equity ratio at 2.4, negative EBITDA, and the stock price at a low of Rs 12. The company's turnaround – possibly the fastest in India's corporate history – was made possible through re-engineering, re-thinking and re-imagining every aspect of the company's operations. Gopal's efforts to turn the story around, as it were, together with the rest of AL's senior leadership team are worthy of a classroom discussion. The numbers tell the real story: today, net cash reserves stand at Rs 3,000 crore; EBITDA has been in double digits in 12 out of 14 sequential quarters; and the stock price touched a high of Rs 167 in May 2018, making it the best-performing auto stock over the last 4 years. This cannot have been possible without the most carefully thought-through strategy, from the Board down, executed across the business – in finance, across the supply chain and in operations.

The session aims to talk through this multi-pronged restructuring plan with Gopal in a candid discussion. The need for greater competitive capability has never been higher and Gopal's experience and learnings offer an opportunity to identify what works, what does not and what the CFO's own role must be in these volatile and unpredictable times.

**Discussion break** 10:30 am - 11:00 am

#### M&A: New Norms in a New World

11:00 am - 12:30 pm

Sugata Sircar, CFO and Country Finance Partner, Schneider Electric India Vivek Gupta, Partner and National Head, M&A/PE Tax at KPMG

The CFO's role has expanded beyond control, finance and compliance to include M&A to shape the corporate portfolio. His unique position to contribute significantly during an M&A transaction – from target identification through due diligence to post-close execution – requires well-rounded capabilities. Schneider Electric's proposed acquisition of L&T's automation and electric business for USD 2.1 billion – the biggest deal in India this year – and many others in the past hold many lessons: from the pressure to achieve the expected synergies to the complexities of integrating systems, processes, people, brands and corporate cultures. Sugata Sircar, CFO and Country Finance Partner at Schneider Electric India, will provide a practitioner's perspective of the process and share his strategies and tactics for success at M&A.

Vivek Gupta, Partner and National Head, M&A/PE Tax at KPMG has advised some of India's most complex M&A transactions. His understanding of compliance and tax issues at one level and wider, more strategic implications at another is extremely strong and crucially, current. Vivek will review global and domestic trends to provide a practical framework for M&A in today's time.



**The Digital CFO** 12:30 pm – 1:30 pm

AV Dharmakrishnan, Chief Executive Officer, Ramco Cements

Balaji R, Global Head – ERP Pre Sales, Ramco Systems

Ramco Cements is not a typical manufacturing company. It took to IT years ago when technology was still not a buzzword in the cement industry. If that is an aberration for a traditional 'brick and mortar' firm, consider this: its CEO, AV Dharmakrishnan monitors his entire business out of a single iPad – in real time – from productivity to sales of finished products. Achieving such a high level of sophistication required the company's management to standardise processes across plants and establish the technology infrastructure to monitor and control costs effectively. To that end, it leveraged the extensive capabilities of its group company, Ramco Systems, to deploy its proprietary ERP system which was then improved upon and perfected over the years.

With over 30 years in the company **AV Dharmakrishnan** brings both industry expertise and finance experience to his role. He joined as a CA, rose to the position of CFO and subsequently took on the mantle of running the company. In this session, hear from the man himself how he runs a multi-million-dollar business from an iPad.

Balaji R comes with 25+ years in the areas of go-to-market, business planning, account management, IT consulting and product delivery. He has been instrumental in shaping the Ramco Financial Suite among other product offerings at Ramco. He will discuss the critical role of next generation technologies in driving business outcomes.

**Luncheon** 1:30 pm – 2:30 pm

#### **India's Political Dynamics**

2.30 pm - 3.30 pm

R Jaganathan, Editorial Director, Swarajya

A few months ago, any prospect other than a second term for the BJP was not on the horizon, given its successive wins at state polls and the continued magnetism of Prime Minister Narendra Modi. Today, however, there are signals of the opposition coming together under the umbrella of a 'united front' against a towering BJP that rules in 20 of India's 29 states. The strategy has yielded mixed success so far; that too, only at the state level. Given how strongly policy continues to drive the economy, it is imperative to understand how the cards might play out. The implications for policy making in the immediate term, and post 2019 hang in the balance.

**R** Jaganathan serves as Editorial Director of Swarajya, an independent magazine. Before that, he was editor-in-chief of all Network18 publications including the online news website FirstPost.com, Moneycontrol.com as well as Forbes India. His understanding of the Indian political fabric and the subtler behind-the-scenes nuances that often influence outcomes, is extensive. He will provide his perspective on evolving political dynamics in India with a specific emphasis on the 2019 national election.

**Discussion break** 3:30 pm – 4:00 pm



#### Entrepreneurship: No Shortcut to Success

4:00 pm - 5:00 pm

Shashi Kiran Shetty, Founder and Chairman, Allcargo Logistics... in conversation with Adit Jain

Today, India's entrepreneurs across sectors are creating value in segments large, medium and small. Whether they will go on to create legacies and lasting institutions with impactful cultures remains to be seen. Entrepreneurial spirit can help a business build differentiation; it can also enable entire nations to build competitive advantage. Successful firms have at their core this unique spirit – to create, innovate, gain responsibly, individually and collectively. A remarkable, post-liberalisation success story in an unusual sector is Allcargo Logistics whose founder **Shashi Kiran Shetty** turned a small freight forwarding company into a Rs 5,600 crore enterprise – one of India's largest private logistics companies.

Engage with **Shashi** as he shares his journey filled with ups and downs, the lessons learnt, milestones achieved, the wins hard fought, the culture created and the teams engaged and coalesced around a common goal.

Cocktails and dinner 7.30 pm

Sunday, October 7th, 2018

**Cyber Security** 9:00 am – 10:30 am

Jiten Jain, Chief Executive Officer, Indian Info-Sec Consortium Tanushree Bagrodia, CFO and VP – IT, NRB Bearings

In this new era, it is no longer adequate for CFOs to just focus on financial or even business risks. Data breaches and cyber attacks can measurably affect the company's operations and bottomline. The exposure is not limited merely to loss of proprietary or confidential company data but, increasingly, includes legal liabilities as well. Under the EU's General Data Protection Regulation (GDPR), certain data breaches could lead fines to the tune of 4% of global turnover. The draft Indian Data Protection Regulation Bill, 2018, incorporates similar provisions. Given these stakes, CFOs need to partner with security leaders, including the CIO, to manage this risk by understanding the cyber threat phenomenon in more detail and investing in security frameworks that can cope with the realities of today's digital business landscape.

Jiten Jain is a Cyber Security Researcher having specialisation in geopolitical intelligence analysis and mapping the same to cyber security and cyber conflicts. He advises organisations and people in identifying and plugging loopholes in their cyber security. He is the Co-Founder of The Hackers Conference and is currently heading Indian Infosec Consortium (IIC), an independent non-profit consortium of leading ethical hackers, cyber experts and cyber security communities in India. Join Jiten in an engaging conversation on a relevant and compelling subject where he shares insights to prepare for an uncertain and insecure world. His co-panellist will be Tanushree Bagrodia from NRB Bearings. NRB was recently exposed to a serious cyber attack. Tanushree, who has dual responsibility for Finance and IT, spearheaded the company's response strategy and successfully overcame the threat. She will share her experience and provide a practitioner's real-life perspective on cyber challenges in the modern day world.



**Discussion Break** 10:30 am – 11:00 am

#### FX and Currency Markets

11:00 am – 12:00 pm

Ananth Narayan, Associate Professor, Finance, SP Jain Institute of Management & Research

Despite reasonably good macroeconomic conditions, India's currency has declined by over 11% since the start of 2018. The reasons for this, arguably, stem largely from global considerations including the tightening of US monetary policy and the Trump administration's tax reforms. However, the alarming fall of the rupee below Rs 72 levels is a cause of some concern, especially to CFOs, as many worry that this might prompt the RBI to raise interest rates, thereby increasing the cost of funds. Going forward, emerging market currencies including the rupee are likely to remain volatile as the risks of escalating trade tensions and the reversal of the dollar carry trade weigh upon the global economy.

Ananth Narayan is an international banking and financial markets specialist. Prior to his current position at SP Jain Institute of Management and Research, he was Standard Chartered Bank's Regional Head of Financial Markets for ASEAN and South Asia, managing foreign currency, interest rates, commodities, derivatives and debt capital markets businesses across 12 countries. He has been part of several working groups and committees of the RBI, including one on Financial Benchmarks. The session with Ananth aims to decode the factors behind the rupee's nervousness, provide a perspective on likely policy responses, and their potential impact on the currency market.

Luncheon and close 12:00 pm

IMA India reserves the right to alter the programme as necessary.



# **Speaker Biographies**

#### Adit Jain

Editorial Director, IMA India

Adit Jain established IMA India, an economic and business research company, in 1994. He continues to serve as its Chairman and Editorial Director. Previously, he worked with Lazard, an investment bank, as Vice President and Head of M&A. Adit has advised companies on their India strategy; deposed as an expert witness, at commercial litigations and given testimony at Parliamentary proceedings. He provides briefings to Company Boards, speaks at emerging market seminars and has lectured on Business Policy as Adjunct Faculty at the Indian Institute of Foreign Trade and International Management Institute.

He has over the years authored over a thousand articles in the domain of economics, politics, international affairs and business practices. He is Editor of IMA's Quarterly Country Report, CFO Connect (a monthly magazine for the Finance Function) and IMA's principal economic commentator. His writings frequently focus on the economic role of governments. He is a non-executive Director on the boards of Sanmar Group, BMR Advisers and PR Pundit Public Relations. He previously served on the boards of Shriram Transport Finance, Mahanagar Telephone Nigam, Engineers India Ltd, Certification Engineers International Limited and Indosolar.

Adit works closely with forest authorities at Kanha National Park towards education, community and social initiatives. His foundation sponsors the education of hundreds of school children. In 2009, Adit was elected a Fellow of the Royal Geographical Society, London. A keen wildlife photographer he travels extensively in the Indian Himalayas and spends time at National Parks in India and East Africa. He has a bachelor's degree in mechanical engineering from the Birla Institute of Technology, Mesra, India and a master's degree in business administration from the Henley Business School.

#### Rajat Sethi

Political Strategist, Bharatiya Janata Party

Rajat Sethi is the Principal Advisor to the Chief Minister of Manipur advising him on the topics of national security and governance. He works closely with India's ruling party, the BJP, towards impacting the politics in various North-eastern states of India. Rajat has earlier served as the Advisor to Jharkhand Chief Minister on issues related to trade and investments in the state. Before working with the state governments, Rajat served as Senior Fellow at India Foundation focusing on economic and international trade affairs. He is a public policy graduate from Harvard University and a management graduate from MIT Sloan School. He is also an alumnus of IIT Kharagpur.

#### Gopal Mahadevan

President Finance and Chief Financial Officer, Ashok Leyland

Gopal Mahadevan is a Chartered Accountant and a Company Secretary with over 28 years' experience in Finance function across a spectrum of industries. Gopal is the President – Finance & CFO of Ashok Leyland since July 2013. He is a member of the board of several companies in the Group.

Prior to Ashok Leyland, Gopal was working with Thermax Ltd, Pune, as Group CFO, where he had a 7 year stint. Prior to Thermax, he was Group CFO of Amara Raja Batteries Ltd, an equal Joint Venture with Johnson Controls Inc, USA, for over 5 years. During his career Gopal has worked in Sify, Sanmar Group as well as in TTK Pharma.



Gopal has had extensive experience in turning around companies as well in M&A. He has many awards and accolades to his credit: Awarded the Best CFO (Capital Goods & Engineering Industry) by CNBC TV18 in the year 2012; the Best CFO (Capital Goods & Engineering Industry) by the Institute of Chartered Accountants of India in 2011; the Best CFO by YES Bank Business Today in 2010 for CSR / Green Initiatives; and the CFO of the Year by IMA in 2018.

Gopal is the Co-Chairman of the Economic Policy Sub-Committee of Confederation of Indian Industry (CII), Southern Region. He is also a Member of CII National Committee on Financial Reporting and CII National Committee for CFOs for the year 2018-19.

#### Sugata Sircar

CFO and Country Finance Partner, Schneider Electric India

Sugata Sircar is a Chartered Accountant with 28 years of experience across sectors including electrical energy, gas distribution, and the manufacturing of chemicals, textiles, tyres and FMCG goods. Mr Sircar has previously worked as the CFO and as Managing Director of a public limited company in India.

In his current role, he sits on the Boards of several Schneider India companies, and partners with the President/MD in managing Schneider Electric's businesses in the Greater India Zone. Mr Sircar's focus areas are business performance management, strategy and business decision support, investment decisions, efficiency improvement, processes and systems, and leadership and risk management. He remains actively involved in various CFO forums, is a member of The CFO Board, and is President of the FICCI Committee for CFOs.

#### Vivek Gupta

Partner and National Head, M&A/PE Tax at KPMG

Vivek is a Partner and National Head for KPMG India's M&A/PE Tax practice. He has over 23 years of experience across corporate mergers and acquisitions and private equity transactions – domestic as well as multi–jurisdictional – as well as business re-organisations. He has participated in a number of cross-border and domestic transactions.

Some of the recent transactions that Vivek has worked on include Walmart's acquisition of Flipkart, Schneider's proposed acquisition of L&T's electricals business, Emaar's takeover of MGF and the overseas listing of Yatra.

Prior to joining KPMG, Vivek led the M&A Tax Practice for BMR and also played a key role in the establishment of the corporate finance practice at BMR. He has been regularly ranked as one of the leading M&A Advisors in India in the ITR rankings for India. He writes for the financial newspapers and is also a regular contributor to various current affairs and news shows on the electronic media.

#### AV Dharmakrishnan

Chief Executive Officer, Ramco Cements

A V Dharmakrishnan is the Chief Executive Officer of Ramco Cements, a leading cement producer in the country and the flagship company of Ramco group, with revenues of Rs.4,443 crores for year ended March 31, 2018. He has been spearheading the Company as its Executive Director, Finance since 2005.



As the CEO of the Company (from 2012), he is responsible for formulating and executing the company's business strategy. He personifies the company's commitment to customer satisfaction, excellence in product quality and operational efficiency. He has always shown strategic foresight to prepare the organisation for the tough challenges and ensure growth even during tough times. He is highly tech-savvy and has leveraged IT for achieving business excellence while maintaining greater degree of governance and financial discipline.

He serves as a Director in Rajapalayam Mill Ltd, Ramco Systems Ltd, Ramco Industrial and Technology Services Limited, Ramco Windfarms Limited, Madurai Trans Carriers Limited, Shri Harini Media Limited.

He started his career as Accounts Officer in Madras Cements in May 1982 after completing his ACA in 1981. He also holds the distinction of being among the top 20 rank holders in his CA (Inter).

#### Balaji R

Global Head – ERP Pre Sales, Ramco Systems

Balaji R comes with a wide & rich experience of 25+ years in the areas of go-to-market, business planning, account management, IT consulting and product delivery. He has led several customer engagements in India and overseas, including consulting and multiple full-scale ERP implementation with significant experience in Industry verticals such as manufacturing, logistics and infrastructure. He has been instrumental in shaping the Ramco Financial Suite among other product offerings at Ramco. He spearheaded the efforts in getting the Ramco Financial Suite listed in the Gartner Magic Quadrant for Cloud Core Financial Management Suites.

#### Raghavan Jagannathan

Editorial Director, Swarajya

Raghavan Jagannathan is a journalist with 42 years' of experience that ranges from managing and editing print dailies to magazines to online news and views publishing. Currently, he serves as Editorial Director of Swarajya, an independent magazine, providing right-of-centre market-oriented viewpoint with Indic culture as mooring. Before that, he was editor-in-chief of all Network18 publications including the online news website FirstPost.com, Moneycontrol.com as well as Forbes India.

In the last 20 years, Raghavan has held several senior level positions: Executive Editor of DNA and Business Standard newspapers; Editor of Indian Management Journal of AIMA, Financial Express and Myris.com, India Today, Business World and Business Today. He is an Economics graduate from St Xavier's College, Mumbai. Raghavan was awarded the Shriram Sanlam Lifetime Achievement Award in 2016.

#### Shashi Kiran Shetty

Founder and Chairman, Allcargo Logistics

Mr. Shashi Kiran Shetty presides over India's first multinational in the logistics sector, Allcargo Logistics Ltd. as its Chairman. He founded Allcargo Logistics in 1993, which today is India's largest integrated logistics company in the private sector. Its services include multi modal transportation, CFS-ICD, Contract logistics, E-commerce logistics, Projects and Engineering Solutions and Coastal Shipping.

Mr Shetty created a major landmark in 2006, with the acquisition of Belgium-based ECU Worldwide and stunned the NVOCC world, as ECU Worldwide's revenues were almost 5 times that of Allcargo



Logistics. ECU Worldwide today is the global leader in LCL consolidation, operating in over 160 countries with 300+ offices.

Allcargo Logistics is recognized as one of the most professionally-managed and process driven organisations. Consistent and valuable contribution to the sector led him to being awarded with the prestigious 'Lifetime Contribution to Freight Award' at the Global Freight Awards 2015, London. For strengthening trade between India and Belgium through the economic initiatives of Allcargo Logistics and ECU Worldwide, Dr. Shetty was conferred with the highest civilian honour – 'Distinction of Commander of the Order of Leopold II' by H.M. King Philippe of Belgium in 2015. With his charismatic leadership skills, Mr. Shetty has led Allcargo Logistics Ltd. to newer heights and it has been conferred with the 'Logistics Company of the Year Award' in 2009 by NDTV Profit and Lloyds List Asia Awards in 2016.

#### Jiten Jain

Chief Executive Officer, Indian Info-Sec Consortium

Jiten Jain the co-founder of Voyager Infosec, a leading cyber threat intelligence company. He is also the current CEO of Indian Infosec Consortium, an independent not-for-profit organization of leading ethical hackers and cyber experts in India.

Jiten is a Chevening Scholar and an alumnus of Defence Academy of United Kingdom. He is the youngest speaker to have addressed Air Commanders Conferences of Indian Air Force, Acknowledging his authority on cyber security Amity University has conferred him Honorary Professorship. Jiten is also a visiting faculty at the National Police Academy and Foreign Service Institute of Ministry of External Affairs.

#### Tanushree Bagrodia

CFO and VP – IT, NRB Bearings

Tanushree Bagrodia currently serves as CFO and VP-IT of NRB Bearings, where she leads a team of 40 empowered professionals to implement sustainable improvements and efficient digital solutions.

Prior to NRB Bearings, Ms Bagrodia worked as a banker for a decade, and served with leading American, European and Indian banks in the UK and India. A finance professional with wide-ranging global experience, her understanding of international business, investors and governance standards has helped her enable organisations to grow cost effectively, both locally and internationally, and with robust control systems.

A computer engineer and an INSEAD MBA graduate, she served as Co-Chairperson of IMC's Corporate Governance Committee, and she has been a key contributor at various forums on such topics as risk management and the convergence of digitalisation and the Finance function. A champion of the youth and diversity agendas, Ms Bagrodia is a regular speaker at educational institutions and multinational corporations.

#### Ananth Narayan

Associate Professor, Finance, SP Jain Institute of Management & Research

Ananth has over 24 years of experience in banking and financial markets – with Standard Chartered Bank (SCB), Deutsche Bank and Citibank. Till December 2017, he was MD & Regional Head of Financial Markets, ASEAN & South Asia with SCB. In this role, Ananth oversaw business strategy,



performance and people for SCB's Financial Markets across 12 countries of ASEAN and South Asia, covering a team of 450 market specialists.

Prior to SCB, he was with Citibank in Mumbai till 2005 (Director and Head of FICC Trading), and with Deutsche Bank in Mumbai (Managing Director & Head of Global Rates, South Asia) till August 2009.

Ananth has also served as the Chairman of the board of Standard Chartered Nepal Ltd and as Vice Chairman on the board of Fixed Income Money Market and Dealers Association (FIMMDA) and Foreign Exchange Dealers Association of India (FEDAI). He was also on the board of Central Depository Services Ltd. (CDSL) and Standard Chartered Securities India Ltd. (SCSI).

Ananth has been a part of various RBI committees (including the one that launched FX Options in India, Interest Rate Futures, Financial Stability, Financial Benchmarks, etc.). Currently, he is a member of the SEBI Mutual Fund Advisory Committee, and is on the board of Clearcorp Dealing Systems (India) ltd., and Mirae Global Investments (India) AMC. He is a consultant with trading, insurance and banking companies.

He is a B.Tech (Electrical) from IIT Bombay and a PGDBM from IIM Lucknow. He appears in print and television media for views on financial markets. He is passionate about diversity, learning, ethics and integrity, people, collaboration, and innovation.



# **Participant Profiles**

(In alphabetical order)

#### Akash Ohri

Senior Vice President and Chief Financial Officer, CMI FPE

Akash Ohri is an experienced Finance professional with a proven record of establishing cross-functional partnership to deliver stellar results. His professional approach and hard work, coupled with personal credibility, influences outcomes, and creates new concepts in relation to people, resulting in improved performance. In his current role as Senior Vice President and Chief Financial Officer at CMI FPE, Mr Ohri is responsible for various operations in the Accounts and Finance department, including finance, financial planning and control, treasury, accounting operations, taxation, costing, and budgeting and forecasting. He is a member of the Operations Management Committee, and works closely with the Board. He also looks after finance and accounts for two of the Group's Indian subsidiary companies. Mr Ohri has 22 years of varied professional experience. He is a Fellow Member of Institute of Cost Accountants of India, an Associate Member of Chartered Institute of Management Accountant - UK, a Chartered Global Management Accountant (CGMA) – UK, and also holds CPA-CFA (duel) from ICFAI, a PGDBA (Finance) from Symbiosis Institute of Distance Learning and a PGDCA (Computer Application) from Alpha Institute. Mr Ohri was awarded CFO of the Week by ETCFO (a division of The Economic Times), and is a member of Leader's Excellence, Harvard Square, UK.

#### Alok Bajpai

Global Chief Financial Officer, Netmagic

Based in Mumbai, Alok Bajpai is the Global CFO for Netmagic, which is owned by Japan's NTT. With over 25 years of rich experience in India, Africa and North America, across various leadership roles, Mr Bajpai's career has had many key milestones. Besides Finance, his key focus areas have been strategy and M&A. A Chartered Accountant from India and a CPA from the US, he also holds a management degree from the UK.

#### Anoop Dhanda

Chief Financial Officer, Orient Craft

Anoop Dhanda has been Chief Finance Officer at Orient Craft since 1992. With over 37 years of experience in such diverse industries as cement, metallurgy, electronics, chemicals, and textiles, Mr Dhanda holds a bachelor's degree in commerce from St Xavier's College, Kolkata, and is a qualified Chartered Accountant. He has served as a co-opted member of the Central Council of the Institute of Chartered Accountants of India.

#### Apurva Gandhi

Mutual Industries, Chief Financial Officer

Apurva Gandhi, belonging to the Promoter Family of Mutual Industries Ltd, joined in 1996 as an executive accountant. Currently, as Director and CFO he is responsible for business strategy, organisation development and Finance portfolio. Within Finance, he supervises the Controller, Treasury, Shareholders Relations, Accounting, Tax, Legal, Audit and IT functions to pursue the company's aggressive growth strategy and meet its clients and investor's expectations.



Throughout his 22-year career in managing various aspects of the company's operations and management functions, he has acquired relevant abilities and experiences to structure businesses and teams in alignment with financial and business metrics to support business strategy and stakeholders' expectations.

By qualification, Apurva holds a Master of Commerce Degree from Mumbai University. He resides in Mumbai with family which includes his mother, spouse and two daughters.

#### Arunachalam Krishnamurthy

Financial Process Head – Asia, Mettler-Toledo

Arunachalam Krishnamurthy is a qualified Chartered Accountant. Following his articleship with KS Aiyar, in 1992, he joined E&Y in Kuwait, and then Rama Phosphates in Mumbai as Head – Corporate Finance Cell. In 2000, Mr Krishnamurthy joined Mettler-Toledo as GM Finance India. In 2009, he became Head of Financial Processes for Asia, responsible for SOX controls. He set up and heads the India shared-services centre, which provides Finance and other back-office services for Mettler-Toledo's global units

#### Ashish K Trisal

Chief Financial Officer, C&S Electric Ltd

Ashish Trisal has 32 years of rich experience spearheading Finance, mergers, demergers and acquisitions, tax, treasury, internal audit, strategic decision-making and IT, with a focus on driving efficiency and productivity through the evaluation of financial management systems, and process improvements through ERP systems. Currently, he serves as Chief Financial Officer and Member of the Key Management team at C&S Electric, one of India's leading manufacturers of electrical equipment, and one of the country's largest exporters of industrial switchgear, with 17 state-of-the art manufacturing plants, 22 sales offices across India, and exports to 85 countries. Mr Trisal's main responsibilities include dealing with PE funds and banks; meeting C&S's funding requirements for overseas operations and for expanding its presence in India; building profit-improvement plans; and managing activities within budget and following statutory compliance. He also holds critical operational responsibilities, and works extensively with the Board of Directors, regulatory authorities and business partners to manage both ends of the supply chain. Previously, he has worked with such leading organisations as Chambal Fertilizer and Chemical, ConAgra, and Tilda, covering a range of responsibilities, industries and geographies. Mr Trisal loves music and likes to read books on management and general-interest subjects.

#### Atul Roongta

Chief Financial Officer, NCDEX

Atul Roongta is currently CFO at NCDEX, where he is responsible for the Finance, HR, legal, secretarial and administration functions. With over 23 years of work experience, he completed his Chartered Accountancy with Price Waterhouse, Mumbai in 1994, standing 1st in the CA final examination in North India, and 6th overall in India. Mr Roongta is an accomplished and versatile management professional with extensive start-up, business expansion and P&L management experience. A Finance professional with strong qualifications as a key advisor and decision maker, and driven by solid analytical skills, he has demonstrated the ability to set up new businesses, drive growth strategies, and streamline business operations to increase efficiency, reduce costs, and improve P&L. He possesses strong leadership, communication and interpersonal skills to establish rapport with all levels of staff, management, shareholders and the Board. Previously, Mr Roongta has worked with BOI AXA Investment Managers as COO between 2011 and 2017; with Bharti AXA Life Insurance as



Senior Vice President Finance between 2005 and 2011; with KPMG Consulting and Deloitte Touche Tohmatsu in their management consulting practices between 1998 and 2005; and with Enam Financial Consultants in Equity Research and Investment Banking between 1994 and 1998.

#### Chintan Thakkar

Whole-time Director and CFO, Info Edge

Chintan Thakkar is a Chartered Accountant and has two-and-a-half decades of experience in Finance, Consulting and Operations. His experience includes creating innovative business models, joint ventures, structuring, merger and acquisition, capital markets, startup investments, investor relations, legal etc. He is a member of the Board of the Directors of publicly listed Info Edge (India) – the largest online classifieds running portals like Naukri.com, 99acres.com, Jeevansathi.com, Shiksha.com and founding investors in many startups including Zomato.com and PolicyBazaar.com amongst others. Prior to joining Info Edge in 2014, he worked with Computer Associates as India CFO.

#### Deepak Garg

India Finance Director, Dassault Systemes India

Deepak Garg, a seasoned Finance and leadership professional with over 16 years of experience across various geographies, is a Chartered Accountant by profession. He is also an alumnus of Harvard Business School. Mr Garg is an expert on business transformation, international business planning, cross-border transactions and government relations, and is an advisor to expats. Currently, he works at Dassault Systemes India as CFO – India + SAARC. There, he is responsible for business planning, growth acceleration, strategic initiatives to enable stable business growth in India – such as through the Smart Cities programme – building COEs, and creating a central programme management platform for management decisions.

#### Deepak Natarajan

Chief Financial Officer, BHEL GE Gas Turbine Services

Deepak Natarajan has worked with General Electric since 2011, starting out as a Commercial Finance Manager for its Power Generation Products and Services division. Following a stint with GE's Transportation business, he played a role in the integration of Alstom Power Services' business in India. Currently, Mr Natarajan works as CFO for BHEL GE Gas Turbines Services, a joint venture of GE and BHEL. Prior to GE, he worked at Cisco Systems in Bangalore for 5 years as Business Finance Manager, with increasing responsibilities, including supporting various business segments (B2B, B2G, SME and B2C) and the distribution channels. Mr Natarajan began his career at 3i Infotech in Mumbai and has had short stints with NCR Corp and theVodafone Group. He holds a bachelor's degree in commerce from RKM Vivekananda College, University of Madras, and is a Chartered Accountant with 18 years of work experience. Mr Natarajan's family comprises of his wife, Nandita, who is also a Chartered Accountant, and two daughters, Aditi (7 years old) and Divya (2). His hobbies and interests include playing badminton, and reading about current affairs, business and management.

#### Girish Deshpande

Chief Financial Officer, Radhakrishna Foodland

In his current role as Chief Financial officer at Radhakrishna Foodland, Girish Deshpande holds responsibility for establishing a financial control environment across the company, and setting up the systems and processes for managing the next level of growth. Mr Deshpande has over 22 years of experience incubating start-up companies and collaborating with owners-entrepreneurs to scale up



their organisations. He is a qualified Chartered Accountant and Cost Accountant with rich experience in the fields of strategic planning, risk management, and corporate governance.

#### Gobind Jain

Executive Vice President, Kotak Group

Gobind Jain is a qualified Chartered Accountant, CFA and FRM. Mr Jain currently works as EVP-Group Finance at Kotak Mahindra Bank. He has over 26 years of experience in financial services, including at the RBI and in leading foreign and domestic private-sector banks. Mr Jain has worked extensively in leadership roles in the areas of strategic planning and budgeting, capital planning, business analysis and benchmarking, financial and management accounting and reporting, financial analysis, IFRS, US GAAP, and the setting up of systems and controls in accordance with SOX. He has also been an integral part of various project teams that evaluate strategic initiatives, both organic and inorganic.

#### Hemlata Nevetia

Chief Financial Officer, Allstate Solutions

Hemlata Nevetia is the Chief Financial Officer for Allstate India. With an impressive and well-rounded track record spanning two decades of experience in the IT, ITeS and manufacturing sectors, she has previously worked for leading organisations such as IBM, DXC.technology, Logica and Praxair. Ms Nevetia's strengths lie in strategic planning, controllership and compliance, financial and delivery management, Finance integration, and business Finance. As a seasoned professional, she has worked with teams across Europe, the APAC and the US to identify offshore opportunities and drive the right blend of priorities. Before joining Allstate, Ms Nevetia held the position of Head-Business Finance at Computer Sciences Corporation (now DXC.technology), where she was responsible for driving and managing offshore growth, delivering financial results, managing business partnerships, location strategy, and cost optimisation across the centres. Mr Nevetiaa is a Chartered accountant, a Certified Public Accountant from Colorado University, and a certified coach from Erickson Coaching International. An avid reader, she likes to stay updated on business trends and happenings, and is zealous about coaching and mentoring.

#### **Indrajit Dey**

Country Controllership – Associate Director, Accenture

Indrajit Day is a Chartered Accountant with over 20 years' experience, all in the IT industry. He has seen the sector grow into the large, complex, multi-billion dollar industry that it is today, and has worked in all of its various segments, including hardware, software products, and services. After his articleship with Pricewaterhouse, Mr Dey began his career at Wipro, moved on to HP, and then to Accenture, where he has been for the past 10 years. He currently leads the Finance function for the domestic business, is in charge of cost management and the controllership function, and leads a team of about hundred finance professionals. At Accenture, Mr Dey has performed various roles – including cost management; P&L responsibility for the APAC Financial Services vertical; and global M&A – both within India, and in the APAC region, which has included a stint in Singapore. Before his move to Accenture, Mr Dey led the Finance function for HP's consumer-hardware BPO operations. Throughout his career, he has lead multiple strategic initiatives, from business restructuring and cost management, to mergers. His key leadership skills include driving strategy discussions, leading successful outcomes through conflict management, and leading multi-functional and multi-country teams. Mr Dey lives in Bangalore with his wife and son. He enjoys listening to jazz and has a passion for travel.



#### Jagdish Kumar

Group President and Group Chief Financial Officer, Anand Automotive

Jagdish Kumar serves as Group President and Group Chief Financial Officer at Anand Automotive, where he is also responsible for the IT function at the Group level. Mr Kumar Joined Anand in September 2015, and is a Member of the company's Executive Committee. He holds a bachelor's degree in commerce from Sri Ram College of Commerce, University of Delhi, and a PGDM from IIM – Bangalore, with a specialisation in Finance. Mr Kumar brings with him over 27 years of rich experience in leadership and Board management roles across the Asia-Pacific, and has a track record of delivering solid business results through careful planning, speedy execution, and by building organisational talent. Prior to Anand, he was Regional Director, Strategy and M&A, Asia Pacific for DuPont. One of his key assignments in this role was leading the spin-off of the USD 7.2 billion chemicals and titanium dioxide business of DuPont for Asia-Pacific. He joined DuPont in 1998 as Director-Finance & Planning for its South Asian operations and Chief Financial Officer for the Asia-Pacific region for the automotive paints business. Subsequently, he led multiple printing and packaging businesses in South Asia and Asia-Pacific for DuPont. Apart from DuPont, Mr Kumar has previously worked with CMC, Tata Consultancy Services, and Ballarpur Industries, managing such areas as corporate finance, M&A, profit centres, and joint ventures. At Anand, he is responsible for financial planning and controls, legal and taxation matters, treasury and risk management, operating performance management, governance and Board matters, M&A, and JV relationships at the Group level. Mr Kumar lives in Gurgaon with his wife, Hema, who works for Bayer AG, and their son, Chirag.

#### Joydeep Nag

Director - Controller, TE Connectivity

Joydeep Nag is Head of Finance at TE Connectivity (formerly Tyco Electronics) for South Asia, Middle East and Israel. Mr Nag is a qualified Chartered Accountant and holds an MBA. He is also a graduate of GE's Experienced Finance Leadership Programme (EFLP), with extensive leadership training at Cambridge University and at IMD, Switzerland. Mr Nag began his career at Dunlop India, and subsequently worked with reputed companies like Indian Aluminum and GE. He was Regional Chief Financial Officer for South Asia at GE Health Care, where he lead sustainable growth, reverse innovation, strategy and growth. He joined TE connectivity in 2013, where, in addition to Finance, he also looks after IT, business development, and acquisitions. Mr Nag has been an Executive Committee Member of the American Chamber of Commerce, and loves teaching and reading.

#### K Guna Thantry

Chief Financial Officer and Head HR, Schenck Process Solutions

Guna Thantry began her career in February 1996 after qualifying as a Chartered Accountant from ICAI in New Delhi. Ms Thantry worked for audit firms such as Deloitte and PwC until July 1997. Since then, she has worked for medium-sized to large companies, including Hewlett Packard, SAP, Citrix, Assystem, and currently works as CFO and Head HR for Schenck Process, a manufacturing company based in Bangalore. Ms Thantry has developed the Finance, HR, administration and IT functions at these companies, and was responsible for putting in place processes to bring efficiency in reporting and decision-making. She has been an active member of the Rotary movement since 1998, and is a member of Rotary Bangalore



Indiranagar. Ms Thantry has also participated in several community service projects through her club.

#### Kedar Upadhye

Global Chief Financial Officer, Cipla

Kedar Upadhye has been with Cipla, a leading Indian pharmaceutical firm, as Global Chief Finance Officer and a member of the Management Council, overseeing USD 2.4 billion in revenues and about USD 7.5 billion in market capitalisation, for over two years. He is a qualified Cost Accountant, and holds an MBA from the Indian Institute of Management – Bangalore (IIM-B). With deep knowledge of various accounting norms, transfer pricing, treasury and cash management, he has sponsored various game-changing initiatives at Cipla. Recently, he was honoured for Cost Excellence at IMA's Eleventh India CFO Awards. Prior to Cipla, Mr Upadhye worked with Dr Reddy's Laboratories as Vice President, Global Generics Finance and Head of Investor Relations, where he was responsible for driving business performance and growth. Prior to that, starting in 2004, he worked with DRL in various capacities, and before that, he worked with Pepsi and Thermax. Over the course of his 17-year career, Mr Upadhye has advocated for people development, win-win scenario creation, and striking the right balance for finance professionals between 'last man standing' and 'value accelerator'.

#### Manish Kapur

Partner – International Tax and Deal Advisory, M&A Tax, KPMG

Manish Kapur is a Chartered Accountant and is currently a Partner with KPMG India's Global International Corporate & M&A Tax practice. He has over 25 years of experience in international and domestic tax and M&A. Mr Kapur earlier worked with PricewaterhouseCoopers, Arthur Andersen, Coopers & Lybrand, Motorola, and Ambit RSM. He advises leading multinational and domestic companies in India on M&A, business reorganisation, and international tax matters.

#### Manoj Naik

Chief Financial Officer, Cigna TTK

Manoj Naik has over 27 years of experience, including more than 21 in financial services, at GE Capital, Fullerton Securities and Cigna TTK. His financial-services career has spanned various treasury and Finance roles in India, Taiwan and Europe, and has included banking, non-banking, insurance and broking platforms, on both the commercial and the retail end. Mr Naik is a Certified Leadership Coach. He earned a bachelor's degree in engineering from VJTI, Mumbai and an MBA (Finance) from the Indian Institute of Management – Bangalore.

#### **MV Pavan**

Vince President, Finance and Procurement, Praxair India

MV Pavan is a Chartered Accountant from the Institute of Chartered Accountants of India, and holds a bachelor's degree in commerce from Bangalore University. He has served as Vice President, Finance and Procurement at Praxair India since July 2018. Prior to this, he was Finance Director at Praxair Middle East in the UAE (2013-2018); held various roles at Praxair India (2005-2012); worked at KPMG's risk advisory business in Bangalore (2003-2004); and at Sharp & Tannan's audit and transaction services division in Bangalore and Mumbai (1997-



2003). His key responsibilities at Praxair include controllership; providing assistance in formulating financial and economic strategy, and supporting tactical business initiatives; and attending Board Meetings as a Director for its Middle East JVs to oversee and improve their financial performance, shape key initiatives, share best practices, and influence dividend decisions. Mr Pavan is married to Rashmi, and they have been blessed with a son, Pranav Kashyap, who is 8 years old.

#### MV Sharat Chandra

Chief Financial Officer, Nuziveedu Seeds

Sharat Chandra, Chief Financial Officer at Nuziveedu Seeds (NSL), is a professional with two decades of experience spanning the entire gamut of Finance, with additional responsibility for overseeing the procurement and Logistics functions. Before joining NLS in 2014, Mr Sharat worked as Head of Accounts at Bayer Crops Sciences for 7 years in its agri, pharma and material science divisions, prior to which he worked at U Foam, which is in the business of polyurethanes and pre-fab structures. Mr Sharat is a qualified Chartered Accountant from the Institute of Chartered Accountants of India, and holds a bachelor's degree in commerce from Badruka College of Commerce and Arts.

#### Nalin Jain

Director Finance and Business Strategy, Volvo Car India

Nalin Jain currently serves as CFO at Volvo Car India. He has previously worked as Director Finance and CFO, Group Sales, Volkswagen India; Head of Shared Services Technology, Reliance Capital; Senior Business Consultant, PwC India; and Supplier Transformation at Mahindra & Mahindra. Mr Jain holds an MBA from the MIT Sloan School, and a master's in industrial engineering from SUNY Buffalo. In a career spanning more than 20 years, he has built expertise in strategy, financial planning and management, and operations and technology. Being Head of Finance and part of the Board of a large automotive company, he has built strong experience in financial controls, governance and risk management, reporting management, transparency and audit. He has also gained a deep understanding of both direct and indirect taxes, including transfer pricing, customs, etc., and has held responsibility for such areas as legal, GRC, compensation management and HR strategy. Mr Jain brings with him robust technology experience, and an understanding of processes and systems, SAP and multitechnology integration. He has built an ability to weave together physical and financial supply chains, and to overlap these with process and technology to see the bottlenecks and potential hotspots for optimisation. Mr Jain also has strong project management experience, having worked in such areas as BPR, systems design and implementation, and operations management, including the rollout of telecom services in key telecom circles such as Mumbai, Maharashtra, Gujarat and MP

#### Narayanaswamy Krishnan

Chief Financial Officer, Merck

Narayanaswamy Krishnan was named a Director at Merck in October, 2012. In his current role, he is responsible for the company's Finance and taxation functions. Mr Krishnan, a qualified Cost and Works Accountant, has been with Merck since 1990, holding various positions with the firm during his tenure.

#### Navin Agarwal

Chief Finance Officer, Dream11



Navin Agarwal is a qualified Chartered Accountant and Company Secretary with over 20 years of rich experience in Finance, banking, taxation, accounts and compliance. Having worked with a variety of companies, including SkiMedia Technologies, Prime Focus, Reliance Big Entertainment, and the Zee Group, he is a seasoned finance professional. Mr Agarwal has been awarded IMA India's 'CFO of the Year' award for 'Excellence in Finance in a Start-Up'. An avid sports fan, he is a focussed table tennis player, and in his personal time, likes to listen to old Hindi songs and soulful ghazals.

#### Neeraj Jain

Vice President - Finance and Chief Finance Officer, I&I

Neeraj Jain currently serves as Vice President – Finance and Chief Financial Officer at Johnson & Johnson Medical India. Mr Jain has held various other leadership positions in Finance, business and supply chain roles at Johnson & Johnson, and at Unilever, in India, South Asia, and the Asia Pacific region. In his early career, he worked at AF Fergusons in the area of management consulting. With over 30 years of experience in Finance, supply chain, strategy, M&A, business restructuring, and finance talent development, he is a rank holder Chartered Accountant and a Company Secretary.

#### Nitu Samra

Finance Director, LeasePlan India

Nitu Samra leads the Finance function and is a Board member at LeasePlan India. She joined LeasePlan in 2014, and besides driving Finance, she also spearheads the company's strategic agenda and business transformation initiatives. Ms Samra has over 17 years of experience in her domain, ranging from business control, planning and analytics, treasury, tax and risk management. She has led projects that have delivered demonstrable results in terms of savings, operational efficiencies and overall bottom-line improvement. In her previous stints, Ms Samra worked with Shriram Investments, Fidelity International, and India Mortgage Guarantee Corporation. She holds a bachelor's degree in commerce from Delhi University and has been a member of the Institute of Chartered Accountants of India since 2000.

#### Piyush Sharma

Chief Financial Officer, Euronet

Piyush Sharma has been Regional CFO-APAC and MEAP Region for Euronet since April 2014. 50 years old, he brings with him 26 years of rich experience at companies such as C-DOT, Apollo Tyres, Luxor Writing Instruments (a Gillette JV), DX Technologies, and Laserwords. Mr Sharma's experience spans the Finance, legal and secretarial functions, and in his previous assignments, he has handled venture capital funding, cross-border M&As and integration. He holds a bachelor's degree in commerce from Hansraj College, University of Delhi and is an Associate member of Institute of Cost and Works Accountants of India. He has also completed a post-graduate diploma in Internal Audit and Management Control Systems from the Delhi School of Economics, University of Delhi.

#### PN Ravi Vishwanath

Chief Financial Officer, TeamLease Services

A Chartered Accountant with 30 years of post-qualification experience, PN Ravi Vishwanath is currently the CFO at TeamLease Services, a group with interests in employment, employability and education. TeamLease is India's largest HR services company, with over 150,000 associates



and 50,000 trainees; it recently concluded a very successful public offering of its shares in India. Prior to joining TeamLease, Mr Vishwanath was CFO at Sun Microsystems India for 5 years, where he drove the Finance function for both the global sales and services organisation, and also the India Engineering Centre. Previously, he was Senior Vice President-Finance at Symphony Services, where he was responsible for the Finance and Accounting and FP&A functions for its global operations, and for M&A for India. He joined Symphony from Majoris Systems, a boutique IT services company, where he was CFO and Co-Founder, and which was later acquired by an international IT services company. Mr Vishwanath also worked for many years as a tax professional in senior leadership roles at Arthur Andersen's and PwC's tax and regulatory services. His interests include horse riding, nature and wildlife photography, and playing golf.

#### Prameesh Barlota

Director Finance, Chief Financial Officer - India and Middle East, Samsonite

Currently, Prameesh Barlota works as CFO for India and the Middle East at Samsonite, also overseeing its legal and IT functions. Mr Barlota is a Chartered Accountant and an MBA with 20 years of strong and stable corporate finance experience in both multinational and promoter-led Indian companies that are world-class, market leaders in their sectors. He has worked for a wide range of companies in terms of both size (including multi-billion dollar firms) and industry, including oil and gas, FMCG, retail, IT, and multi-category businesses. His past associations have included firms like Reliance Industries, Atos Origin and Mattel Toys.

#### R Sampath

Group Chief Financial Officer, KAls Group

R Sampath joined the Kals Group in July 2014, initially holding responsibility for the Finance and HR functions. Over the past 4 years, Mr Sampath has spread his wings, taking on additional roles, including group strategy and operations. He has spearheaded the appointment of senior management personnel, and has successfully hand-held them through their orientation and on-boarding. He has also taken charge of launching the next generation of promoter-family members into various functions within the Kals Group, including by mentoring and coaching them. Prior to the Kals Group, Mr Sampath worked for over 34 years in various sectors, including automobiles, HVAC, television, glass, storage media, solar, telecom, and steel. While leading Finance and HR, he has also gained immense experience in general management roles. Mr Sampath identifies in himself high levels of discipline, and behaviour and value systems that are always above-board. His interests include sports, games, travel, listening to music, and reading.

#### Rajesh Batra

Founding Member and Chief Financial Officer, PeopleStrong

A Chartered Accountant by qualification, Rajesh Batra leads the Finance unit at PeopleStrong, where he keeps financial controls and compliance in line with the organisational strategy. He oversees the management and coordination of the company's fiscal reporting activities and corporate governance, and maintains internal control systems to safeguard its financial assets. Working closely with the Board, Mr Batra has spearheaded various strategic activities at PeopleStrong, including fundraising, investment management, investor relations, business finance, contracting, commercials and litigation. In his previous role with the Withya Group, he oversaw successful transitions of several start-ups in the Withya incubator. Mr Batra is a Member of the Institute of Chartered Accountants of India.



#### Rajesh Ganesh

Vice President – Finance, Indian Oiltanking

Rajesh Ganesh is a qualified Chartered Accountant and Cost Accountant with 21 years of post-qualification experience. Prior to joining IOT, he spent 14 years in the Middle East, in a multinational and multi-cultural organisation. He joined IOT in 2015 as the CFO of its EPC business. Mr Ganesh currently serves as Vice President - Finance, and heads the Finance and Accounting functions for IOT and its group companies. His spectrum of responsibility includes reporting, accounting and taxation, apart from stakeholder and shareholder management. He is currently also on the board of IOT group companies, both in India and abroad. One of Mr Ganesh's key responsibilities is to enable profitable growth for IOT, which includes providing business partnering and thought leadership within the organisation.

#### Rajesh Kanani

Chief Financial Officer, Hexaware Technologies

In his current role as CFO of Hexaware Technologies, Rajesh Kanani holds responsibility, among other things, for M&A, financial planning and analysis, accounting, taxation, fundraising, corporate governance, working capital and risk management, and the secretarial and legal functions. Hexaware's Finance function has won several commendations, including for its financial reporting and corporate governance. Previously, Mr Kanani spent 10 years as Hexaware's Global Controller, reporting to the CFO and managing a range of functions, including taxation, internal audit, foreign exchange, and financing. Prior to Hexaware, he worked at Aptech from 1993 to 2012, joining as a Senior Management Accounts before rising to senior management positions. Before that, Mr Kanani spent 5 years at Usha Martin Industries in Jamshedur, first in Internal Audit, and later handling accounting and budgeting, stores and spare accounting, material control and dispatch, and excise. He began his career working for 3 years as an auditor at SB Billiomoria & Company (now part of Deloitte). Mr Kanani is a qualified Chartered Account, Cost Accountant and Company Secretary, and holds a bachelor's degree in commerce from St Xavier's College, Kolkata.

#### Rajesh Kumar Gupta

Chief Financial Officer, Espire Infolabs

Rajesh Gupta has over 20 years of Industry experience, and at Espire Infolabs, he is responsible for the company's entire financial management, including implementing transformational changes in financial planning and strategy, and creating operational efficiencies and ensuring business continuity across various financial and commercial functions. During his time there, he has contributed to various initiatives in the areas of Finance and accounts, treasury, corporate finance, and taxation. Prior to joining the Espire Group, Mr Gupta has stints with companies such as Remy Cointreau and the CK Birla Group. He is Chartered Accountants and an MBA (Finance and International Trade), with significant experience in a range of industries belonging to the services, manufacturing and infrastructure sectors.

#### Rajiv Kapahi

Senior Director – India Hub, Finance, Operations and Distribution, Boston Scientific

Rajiv Kapahi, a seasoned business leader, has over 28 years of cross-functional and cross-industry experience in the consulting, office automation (Ricoh), FMCG (Gillette), manufacturing (Owens), healthcare (Max), IT/ITeS (Dell), life insurance (DLF Pramerica), and medical device (Boston Scientific) sectors. He has been with Boston Scientific since 2011, and is a Whole-time Director on the Board, with additional responsibilities for the operations, IT,



supply chain and sales distribution functions. He was also made a Founder Director on the Board of Boston Scientific Technology and Engineering Services in 2015, to advise and support BSC's Research and Development initiatives in the APAC region. Under his leadership, the team was conferred Boston Scientific's Asia Pacific Star Award for the Best Performing Team of 2012-13 in the APAC region, and more recently, the Asia Pacific, Middle East & Africa region's Star Award for 2017-18. Recently, Mr Kapahi was awarded CFO India's 2018 Roll of Honour award for Cost Control & Management. A Fellow Member of ICAI, Mr Kapahi holds a bachelor's degree in commerce from Delhi University, and is a Life Member of the Delhi Management Association

#### Ram Kewalramani

Co-Founder, Executive Director and Chief Financial Officer, Cred Able

In a career spanning 15 years working in leadership positions, Ram has gained invaluable insight and expertise in the domains of Investment Banking, Marketing, Finance and Operations. As an acknowledged veteran of the Employee Transportation industry, he brings valuable industry insights, experience and connections to further the establishment of the vision behind CredAble.

#### Rohit Bahety

Chief Financial Officer, Sodexo India On-Site Service

Rohit Bahety currently serves as Chief Financial Officer at Sodexo India On-Site Service, a leading provider of services that impact the quality of life of clients and their employees in the corporate segment, energy and resources, patients and visitors in the healthcare segment, and students and faculty in the education segment. The organisation delivers more than 40 different food and facilities management solutions across over 1,200 sites, through 40,000 employees who touch the lives of 1 million consumers daily. Prior to taking over as CFO of Sodexo India, Mr Bahety worked as Finance Director at Sodexo UK for 3 years. He has over 13 years of experience in Finance, including 10 at Sodexo, and previously worked with Nicholas Piramal India. Mr Bahety is a Chartered Accountant by qualification and has an MBA (Finance and IT); he also has a certification in IFRS.

#### Rupesh Somani

Director, h2o Advisory

Rupesh Somani, an MBA (Finance and Marketing) from IIM-Calcutta, has over thirteen years of experience in the fields of Finance and investment banking. Mr Somani began his career as a Process Consultant with PricewaterhouseCoopers (PwC), where he engaged with clients across the FMCG, shipping, publications, agri and KPO sectors. Thereon, he spent almost six years in investment advisory with Edelweiss and with The Chatterjee Group's (TCG) hedge fund. Currently, he is a Director at h2o Advisory, a boutique advisory firm that manages structured trade finance and debt syndication (both domestic and international), and is also engaged in fund raising for Bangladeshi banks. Mr Somani adds value to client businesses by bringing indepth industry insights to the table. His expertise lies in structuring transactions while keeping in mind the client's trade and business requirements. He loves to play badminton and is often seen reading a book in his free time.



#### Sachin Jain

Group Controller. Anand Automotive Systems

Sachin Jain is a Chartered Accountant, Cost and Management Accountant and Company Secretary, and holds a bachelor's degree in commerce from the University of Delhi. He has also completed the prestigious Oxford Advanced Management and Leadership Programme (OAMLP). Mr Jain currently works as Group Controller at Anand Automotive Systems. The Anand Group is India's leading manufacturer and supplier of Automotive systems and components, with a turnover of Rs 94 billion in 2017. It includes 18 companies with 15 global joint ventures and 8 technical collaborations. Mr Jain brings with him around 15 years of experience, encompassing the areas of Finance, costing, treasury, legal, compliance and audit. Prior to his current role, he headed the Finance function at a Group company, Mahle Filter Systems India.

#### Sambasivan G

Chief Financial Officer, Tata Sky

Mr Sambasivan is a Chartered Accountant, Cost Accountant and Company Secretary, and holds a post-graduate degree from IIM-Ahmedabad. He has over 28 years of experience across the FMCG and services sectors, including over 15 years with Vodafone, in senior positions in Finance and operations. Mr Sambasivan has been with Tata Sky for nearly 5 years, and prior to that, he was with the Vodafone Group in the UK as Regional Financial Controller for Northern Europe. In his leisure time, he enjoys reading eclectically, and also pursues his interests playing chess, learning the piano, and running marathons.

#### Sameer Agarwal

Group Chief Financial Officer, Manipal Health Enterprises

Sameer Agarwal is Group Chief Financial Officer at Manipal Health Enterprises, India's 3rd-largest integrated corporate hospital chain, which provides healthcare solutions ranging from the smallest to the most complex medical problems. Manipal is spread across 15 hospitals in 13 locations in 6 states in India; has a hospital in Klang, Malaysia; and manages more than 5,000 beds. Mr Agarwal is a Chartered Accountant by qualification, and holds a bachelor's degree in commerce from Narsee Monjee College of Commerce & Economics, Mumbai. He comes with over two decades of diverse experience, ranging from strategy, operational Finance, treasury and M&A, to driving business and Finance transformation. Prior to Manipal, Mr Agarwal was CFO at 3M India, and previously, he was associated with blue-chip companies like Marico Industries, Hindustan Coca-Cola Beverages, Ingersoll-Rand, and Wipro's Consumer Care and Lighting group (now Wipro Enterprises). Mr Agarwal has been selected by CFO India for its CFO100 Roll of Honour in 2018 (for Corporate Tax Management), 2017 (for Capital Raising) and 2016 (for Funds Management). He was adjudged 1st Runner-up for the 2015-16 Yes Bank-Business World CFO awards in the category of mid-sized MNCs.

#### Sanjay Jain

Group Chief Financial Officer, Future Group

Sanjay Jain is working as Group CFO at Future Group that has an annualised revenue of Rs 30,000 crores. In his current responsibility, Sanjay is part of the core leadership team spearheading the transformation and growth agenda for the Group. During his past five years, the Group entities recorded a significant improvement in operating and financial footprint. The market cap of listed companies multiplied 15 times from Rs 3500 crores to ~ Rs 55,000



crores. This transformation journey also included leading consolidation in the retail industry through multiple acquisitions.

Sanjay's 25 years reflect diligent efforts of leading transformation across various companies to help them unlock their intrinsic value. For all these significant contributions, Sanjay has been honored as 'Best CFO' on multiple occasions. Earlier, Sanjay has served as Group CFO of Zee Group and CFO of international operations of Avantha Group. Sanjay has been instrumental in acquisition of companies in Belgium, Canada, US, Ireland, France and Indonesia.

#### Sanjay Wadhwa

Chief Financial Officer, MCX

Sanjay Wadhwa is a finance professional with experience of over 20 years in the field of Finance, Secretarial, Legal, Investor Relations and operations. He has demonstrated unique capabilities in setting up new businesses and turning around organisations in tough economic environment. He has played a key leadership role in managing large and complex organisational setups operating in diversified financial services space, which includes Exchange, AMC, Broking, NBFC, PMS, Insurance and other financial products distribution.

Sanjay is presently employed with MCX, as CFO, and is also responsible for Corporate Legal and Investor Relations. His prior work experience includes EY, Coca-Cola, HSBC and Reliance Capital. Sanjay is a qualified CA (Rank holder), CS, CWA and CFA. Sanjay's hobbies include playing keyboard, guitar, wild life photography, travelling and reading.

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#### Sanjeev Churivala

Executive Director and Chief Financial Officer, Diageo India

Sanjeev Churiwala is presently Executive Director and Chief Financial Officer at Diageo India, and is a part of its Executive Committee. He has approximately 23 years of diversified work experience. In the initial 9 years of his career, he worked in operation roles in business development, projects and commercial functions, and in the latter 14 years, he has focused on core Finance and strategy. Mr Churivala was recently appointed Chairman of Royal Challengers Sports, which runs the Royal Challengers Bangalore IPL franchise. Prior to Diageo, he was with LafargeHolcim's Indian subsidiary, Ambuja Cements, a leading producer of building materials, where he held the position of CFO since early 2011, leading the Finance function and also overseeing the secretarial and legal functions. Mr Churivala worked with Ambuja Cements and its subsidiaries for about 15 years in various roles, including Finance, business development, project management, commercial operations, business and financial integration. Prior to Ambuja Cements, he served as country CFO for Holcim's operations in Sri Lanka for about 4 years. Mr Churivala is a fellow member of the Institute of Chartered Accountants of India, the Institute of Company Secretaries of India and the Institute of Cost Accountants of India,



besides holding an Executive MBA from London Business School. He has received considerable recognition for his work, including the 2011 Business Today- Yes Bank award for Best CFO, for Commitment towards Triple Bottom Line-People, Planet & Profit. In 2014, he received ICAI's prestigious Best CMA CFO Award for private limited companies in the manufacturing sector Mr Churivala is passionate about cricket and football and all of the life lessons that can be learned through sports. He prefers to spend his leisure time with his family, and enjoys doing community service. He and his wife Rashmi are blessed with two daughters, Samiksha and Advika, and a son, Bhavya.

#### Sandeep Taneja,

Director Finance, Gates India

Sandeep Taneja is currently working as Finance Director with Gates India. He is a Chartered Accountant with MBA and 20 years of experience in India and the US. He has worked with Whirlpool, E&Y, Corning, Ingersoll Rand and Gates across different streams of Finance. His hobbies include traveling and photography.

#### Saurabh Agarwal

Director Finance, Avery Dennison

In his current role as Director Finance at Avery Dennison, Saurabh Agarwal heads Finance for the South Asian and Sub-Saharan African operations of the company, a Fortune 500 global manufacturer and distributor of pressure-sensitive adhesive materials headquartered in Glendale, California. Additionally, Mr Agarwal serves on the Board of Avery Dennison India. Mr Agarwal has 16 years of rich experience, including overseas. Prior to joining Avery Dennison, he worked with Whirlpool Corporation, which he joined as a management trainee in 2002. At Whirlpool, he handled diverse responsibilities in multiple Finance and senior management positions in India and overseas, including as Chief Financial Officer of the Whirlpool Australia-New Zealand business based out of Melbourne. An avid reader and traveller, Mr Agarwal loves discovering different kinds of vegetarian cuisine.

#### SG Murali

Advisor, TVS Motor Company

A Chartered Accountant by profession, SG Murali ('SGM') had an excellent academic record. He was second in Madras University's bachelor's of commerce examination, and secured first rank in the all-India CA inter-examination in November 1970, and third rank in the final all-India CA examination held in May 1972. Besides heading the Finance function for TVS Motors (TVSM), SGM was Group CFO for the Sundaram Clayton Group of Companies. In addition, he took care of investor relations for the Group, and is a key member of the strategic management team at TVSM, where he has worked since 2002. An expert in enterprise risk management, SGM took active part in driving cost reduction projects at the Company. TVSM is one of India's largest 2- and 3-wheeler manufacturers. The increase in its market capitalisation - the company has been a major shareholder value-creator between 2008 and 2018 - is testament to SGM's excellent contributions. Currently, SGM works as Mentor and Advisor to the Group, where he is focused on long-term initiatives, talent management, and competency building. Prior to TVSM, SGM worked with Hindustan Lever for 28 years. During his tenure at HLL, he handled corporate accounts, treasury, taxation, management accounts, internal audit, investor relations, and supply chain. He was also the Commercial Head of the Beverages and Chemicals Profit Centre, and was extensively involved in HLL's various M&A activities. SGM was also the project leader for Y2K implementation at HLL in 1999. SGM plays an active role as a member of various committees of the Bangalore Chamber of



Commerce. He is a guest speaker at various conferences organised by CII, the Big Four audit firms, the chambers of commerce, and IMA.

#### Shetul Thakrar

Finance and Operations Director, Texas Instruments

Shetul Thakrar joined TI India as an Chartered Accountant intern in 2008 in the tax function, and was subsequently hired full time. After spending two years in a special-projects role, he moved to financial planning, where he spent three years as an analyst supporting key verticals and one year as a manager. He was then hired as Finance Director in 2014, making him TI's youngest country Finance Director. In 2018, he was promoted to Finance and Operations Director. A qualified Chartered Accountant and Company Secretary, Mr Thakrar holds a CFA certification from the CFA Institute. He has been married to Shweta for over nine years, and they have a 6-year-old daughter and a 3-year-old son.

#### **SM Sundaram**

Chief Financial Officer, Sanctum Management LLC

SM Sundaram is a Finance and investment professional with about 30 years of experience. He was Partner and CFO at Baring Private Equity Partners India, which manages assets of about USD 1 billion. He has also served on the Boards and audit/compensation committees of several investee companies across different sectors. Prior to Baring India, Mr Sivaramakrishnan was CFO of a Silicon Valley-based start-up that grew into a successful mid-sized IT company. He successfully raised capital from several marquee investors, including Goldman Sachs and Deutsche Bank, and managed several private exits as well. Mr Sivaramakrishnan is a Chartered Accountant, Cost Accountant, Company Secretary, Chartered Financial Analyst, and a MBA from IIM-Ahmedabad

#### SR Ganeshan

Director Finance, IOT Infrastructure and Energy Services

SR Ganeshan is currently Director Finance and CFO at IOT Infrastructure and Energy Services. He is seasoned financial professional with over 28 years of experience in the oil and gas sector. An enterprising leader with extensive experience handling the entire gamut of the Accounting and Financial functions, Mr Ganeshan is a key member of the leadership team. He partners the business in the development and implementation of the company's growth strategy. He also has cross-functional and cross-industry experience, including in manufacturing, trading and services. Mr Ganeshan's unrelenting drive to deliver on the customer's goals and objectives is grounded in his background, which keeps him laser-focused on delivering quantifiable value. Mr Ganeshan is also on the Board of JVs/subsidiaries of IOT. Prior to joining IOT, he worked in various divisions of Indian Oil Corporation and IBP Company. Mr Ganeshan is a Fellow Chartered Accountant, and holds a bachelor's degree in commerce from the University of Madras. His hobbies and interests include reading about current affairs, business and management, and listening to music.

#### Sukesh Lal

Chief Financial Officer, LifeCell International

Sukesh Lal is the CFO of LifeCell International, a healthcare service provider in the advanced genetics (biobanking, predictive diagnostics and biologics) space. In his 35-year career, he has had decade-long stints as Group CFO at the Dimexon Group, a technology focused leader in



the global luxury industry; at Hindustan Lever; and at Voltas, both in India and overseas. Mr Lal and his wife Jyoti have been based in Chennai since 2014.

#### Vikas Wadhawan, Group Chief Financial Officer

Group Chief Financial Officer, PropTiger.com, Housing.com and Makaan.com

Vikas Wadhawan is a Chartered Accountant from India and a Certified Public Accountant from the United States, with extensive experience in M&A, business partnering, fund raising, capital structuring and investor relations. An innovative, results-driven leader in the digital industry, he has a sharp strategic vision, and simultaneously embraces the financial and commercial elements of running a business. Joining PropTiger.com as part of the founding team in 2011, Mr Wadhawan has over 17 years of experience in financial management, and has been instrumental in the organic and inorganic growth of the PropTiger.com Group. He has substantial exposure fostering robust growth and transforming brands through strategic thinking and restructuring. In the last 10 years, Mr Wadhawan has been associated with tech start-ups, and helped scale these businesses from the early stages.

#### Vikrant Gandhi

Chief Financial Officer, ICICI Home Finance

Vikrant Gandhi was born and brought up in Mumbai in a Gujarati business family. He, his wife and son live with his parents in Mumbai. His wife is a CA and ICWA, and has opted to be a home-maker and mentor to their son, who recently completed the 10th standard at school. Mr Gandhi holds a bachelor's degree in commerce, as well as professional qualifications as a CA and ICWA, which he completed the mid-1990s. Currently the CFO of ICICI Home Finance, he previously headed the Financial Reporting team at ICICI Bank for over 9 years. With over 22 years of work experience, he has also worked as Group CFO for the Navnit Group in its automobiles business, and at Kewal Kiran Clothing. Mr Gandhi plays cricket and loves watching sports. He also loves Hindi film music – mainly from the 1960s and 1970s – and is an avid reader of fiction.

#### Vimal Ladha

Chief Financial Officer, PSIPL

Vimal Ladha currently serves as Chief Financial Officer at PSIPL. A Finance professional with over two decades of experience spanning the entire gamut of Finance, he has held several leadership positions in financial decision-making. Mr Ladha has made significant contributions towards making PSIPL one of the fastest-growing IFMS (Integrated Facility Management Services) companies in India. PSIPL is one of India's largest indigenous companies in the IFMS segment, and represents a differentiated approach to facilities management. It is part of the renowned Kalpataru Group, which has a turnover of around Rs 100 billion, and has a strong presence in more than 40 countries. Mr Ladha is a fervent runner and has participated in over 15 marathons, including an ultra-marathon. He now targets running marathons in 20 different Indian cities, and also wishes to complete the world's top 6 marathons.

#### Vineet Garg

Chief Financial Officer, Saregama

Vineet Garg, a Chartered Accountant by profession, has 24 years of work experience, including 17 years in telecom (Reliance and Tata), 4 years in cable (Media Distribution) and broadband (Hathway), and currently, with Saregama, in IP and content company. His experience spans



various levels and functions, including the non-finance functions. Mr Garg has independently delivered various, highly successful projects, handling mergers, demergers, investor relations, and funding, including transformation initiatives.

#### Vineet Kapur

Executive Director, CRH India

Vineet Kapur currently serves as Executive Director for CRH India. He has over 21 years of experience in India and abroad, spanning business finance, strategic planning, treasury, taxation and acquisitions, and encompassing various business streams, including consumer durables, automotive, commercial equipment, and services. Mr Kapur began his carrier with Deloitte & Touche, and prior to CRH India, he has worked in United Technologies, General Motors and Delphi Automotive. A fellow member of the Institute of Chartered Accountants of India, he holds an Executive MBA from Indian School of Business. CRH is a leading global diversified building materials group with an annual turnover of USD 33 billion. It has operations in 32 countries, employing approximately 85,000 people at over 3,600 locations worldwide. In India, CRH has operations in cement manufacturing, and has a joint venture with one of the leading cement players in South India.

#### Virender Bansal

Director Finance, SCM, IT & Legal, Terumo India

Virender Bansal is Director Finance with Terumo India, one of the top 15 global medical devices companies, and holds responsibility for the firm's supply chain management, IT and legal functions. A qualified Chartered Accountant and Cost & Management Accountant, Mr Bansal has over 20 years of rich experience in the healthcare sector. Prior to Terumo, he was associated with large healthcare companies in India, including Boston Scientific and Fortis Healthcare, leading their Finance, SCM and IT organisations from their start-up phase. Mr Bansal's areas of interest include defining and leading the strategic roadmap for the organisation; creating operational excellence; value addition in every action; performance measurement; and technology adaption.

#### Vishal Gupta

Chief Financial Officer, Nando's India

Prior to his current role as CFO of Nando's India, Vishal Gupta worked in leadership roles at Baxter, Marico and DSM, in the areas of Finance, business strategy, and operations. His journey from healthcare to food makes some folks nervous, but the synergies he brings to the table make it worth the while. Mr Gupta is a Chartered Accountant and an INSEAD alumnus. He loves running marathons, enjoys a glass of wine, and is a big fan of CrossFit.

#### VS Mani

Executive Director and Global CFO, Glenmark

Risk Management & Investor Relations.

VS Mani is a CA with 27+ years' experience in the Industry. He has been working as CFO for the last 14 years and has been part of the core leadership teams. He has been associated with leading Pharma and Healthcare Companies such as Cipla, Glenmark and Wockhardt. He has also worked with Mercator, VIP Industries and Bhartiya Group, handling the entire gamut of Finance function including Treasury, Taxation(Direct, Indirect, International), Accounting, Financial Planning & Analysis, Secretarial, Legal, Audits(Internal & Statutory),



VS Mani has an extensive experience in partnering with key business units and other functions (manufacturing, supply chain and R&D); supporting business transformation projects; strategic fund raising – (IPO, Pvt. Equity, FCCB, LBO); dealing with shareholders, analysts and fund managers; implementing SAP and other systems; managing big finance teams and cross functional projects; closely working with investment bankers, bankers, tax advisors, legal firms, investor community and government authorities.



# **List of Participants**

(In alphabetical order of company represented)

# The CFO Strategy Conference - List of Participants

October 5-7, 2018 \* Goa

Accenture Indrajit Dey, Finance Controller - India

Allstate Hemlata Nevetia, Chief Financial Officer

Anand Group Sachin Jain, Group Finance Controller

Avery Dennison Saurabh Agarwal, Finance Director - South Asia and Sub Saharan

Africa

BGGTS-GE Energy Deepak Natarajan, Chief Financial Officer

Boston Scientific Rajiv Kapahi, Director Finance

C&S Electric Ashish Trisal, Chief Financial Officer

C2FO Ankit Chaudhary, Managing Director

C2FO Ravi Tanniru, Managing Director, Business Development

CignaTTK Manoj Naik, Chief Financial Officer

Cipla Kedar Upadhye, Global Chief Financial Officer

CMI FPE Akash Ohri, Senior Vice President and Chief Financial Officer

CredAble Ram Kewalramani, Co-Founder, Executive Director and Chief

Financial Officer

CRH India Vineet Kapur, Executive Director - Finance

Dassault Systèmes Deepak Garg, India Finance Director

Diageo Sanjeev Churiwala, Finance Director - Diageo India and Chairman -

RCB

Dream11 Navin Agarwal, *Chief Finance Officer*Encore Saurav Ray, *Senior Director - Finance* 

Espire Rajesh Gupta, Chief Financial Officer

Euronet Piyush Sharma, Chief Financial Officer

Fiserv Haribandhu Patra, Vice President - Finance

Future Group Sanjay Jain, Group Chief Financial Officer

Gates Unitta Sandeep Taneja, Director - Finance

Glenmark VS Mani, Executive Director and Global Chief Financial Officer

h2o Advisory Rupesh Somani, Director

Hexaware Rajesh Kanani, Chief Financial Officer

ICICI Home Finance Vikrant Gandhi, Chief Financial Officer

Indian Oiltanking Rajesh Ganesh, Vice President - Finance



Indian Oiltanking SR Ganeshan, Director - Finance

Info Edge Chintan Thakkar, Chief Financial Officer

J&J Medical Neeraj Jain, Vice President - Finance and Chief Finance Officer

Kals Group R Sampath, Group Chief Financial Officer

Kotak Group Gobind Jain, Executive Vice President

KPMG Manish Kapur, Partner

LeasePlan Nitu Samra, Head Finance

LifeCell Sukesh Lal, Chief Financial Officer

Magna Cosma Narayanan Lakshmi B, Director Finance - India and Thailand

Mahindra CIE

Anup Mishra, Chief Business Controller

Manipal Hospitals

Sameer Agarwal, Chief Financial Officer

MCX

Sanjay Wadhwa, Chief Financial Officer

Merck Narayanaswamy Krishnan, Chief Financial Officer

Mettler-Toledo Arunachalam Krishnamurthy, Financial Process Head - Asia

Mutual Industries Apurva Gandhi, Chief Financial Officer

Nandos Vishal Gupta, Chief Financial Officer

NCDEX Atul Roongta, Chief Financial Officer

Netmagic Alok Bajpai, Global Chief Financial Officer

NRB Bearings Tanushree Bagrodia, Chief Financial Officer And Vice President –

IT\*

Nuziveedu Seeds MV Sharat Chandra, *Chief Financial Officer*Orient Craft Anoop Dhanda, *Executive Director - Finance* 

People Strong Rajesh Batra, Financial Controller
Praxair MV Pavan, Vice President - Finance

Proptiger.com Vikas Wadhawan, Chief Financial Officer

PSIPL Vimal Ladha, Chief Financial Officer

Radhakrishna Foodland Girish Deshpande, Chief Financial Officer

Ramco Balaji Rangachari, Vice President

Ramco Harsh Vardhan, Executive Vice President? Marketing and Direct

Channels

Ramco Raghavendra Tripathi, Chief Performance Officer

Samsonite Prameesh Barlota, Director Finance (Chief Financial Officer - India

and Middle East)

Sanctum SM Sundaram, Chief Financial Officer

Saregama Vineet Garg, Chief Financial Officer



Schneider Electric Sugata Sircar, Chief Financial Officer and Country Finance Partner\*

Sodexo Rohit Bahety, Chief Financial Officer

Tata Sky Sambasivan G, Chief Financial Officer

TE Connectivity Joydeep Nag, Director - Controller

Teamlease Ravi Vishwanath, Chief Financial Officer

Terumo Virender Bansal, Director Finance, Supply Chain, IT and Legal

Texas Instruments Shetul Thakrar, Director - Finance

The Ramco Cements AV Dharmakrishnan, Chief Executive Officer

TVS Motor SG Murali, Advisor

Volvo Cars Nalin Jain, Director Finance and Business Strategy

<sup>\*</sup>Speaker